

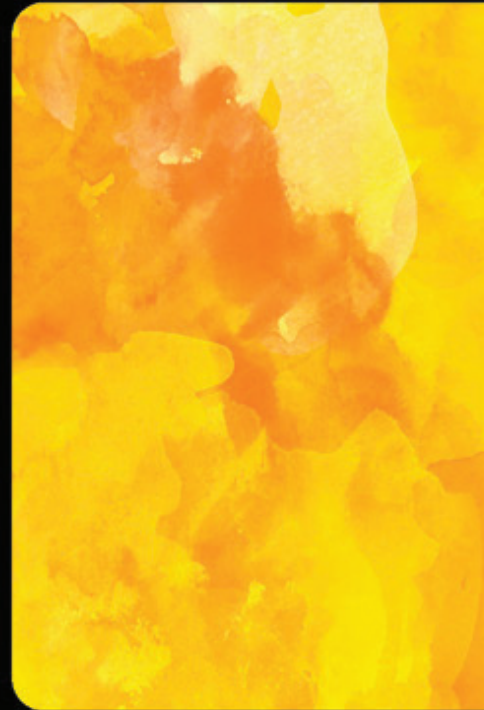


FOR YOUTH DEVELOPMENT®
FOR HEALTHY LIVING
FOR SOCIAL RESPONSIBILITY

Lakeland Hills Family YMCA

2021
ANNUAL
REPORT

MISSION IN MOTION



Message from Our CEO & Chair



President and CEO
Alejandro Martinez



Chair
Board of Governors
Melissa Muilenburg

During 2021 we learned to be flexible, innovative, and resilient in order to live our day-to-day lives. Pushing through the worst of the Pandemic and lockdowns was very difficult for our staff, our families, and indeed all of our community. Like usual, our Y Community pulled together to embrace the challenges of the pandemic in order to support each other and our neighbors.

Our Association has slowly journeyed to normalcy since the lows of February 2021; membership has been growing steadily, and thankfully our youth and senior programs, Early Childhood Learning Center, and summer camp have rebounded, in some cases close to pre-pandemic levels. In 2021 we launched programs that met the needs of youth, instilling the skills and assets that they would need to overcome the emotional challenges of the Pandemic. For our seniors, who were our most steadfast customers during the Pandemic, we offered programs and opportunities for them to manage their health and reestablish the vital connections to their peers.

In the water, we continue to be the largest provider of youth swim lessons in our service area. Additionally, our competitive swim team continued their tradition of success with record-breaking swims from most of our age groups.

In-person special events and fundraisers kept getting postponed or cancelled through 2020 and into 2021, but the support from our community and partners was overwhelming in the summer of 2021 with our most successful golf outing supporting our Give a Kid the Y Campaign and our first-ever donor thank-you event in the fall. Thank you to our members and supporters for believing in us and allowing our Y to continue to support our community!

We could not be prouder of our participants and our staff for never giving up. We know that when we pull together we can weather any storm!

Statement of Activities

December 31, 2021

Revenue

Membership Fees	\$ 1,077,899
Program Fees	\$ 2,973,289
Grants	\$ 2,201,866
Contributions	\$ 279,864
Miscellaneous	\$ 579,148

Total Revenue \$ 7,112,066

Operating Costs

Wages	\$ 3,899,584
Supplies	\$ 282,571
Occupancy	\$ 949,477
YMCA of the USA	\$ 34,792
Others	\$ 360,001
Depreciation	\$ 185,262

Total Expenses \$ 5,711,687

Increase (Decrease) in Net Assets* \$ 1,400,379

Statement of Financial Position

December 31, 2021

Cash & Short Term	\$ 2,571,629
Prepaid Expenses	\$ 19,636
Land, Building	\$ 625,939
Investments	\$ 7,186,204

Total Assets \$10,403,408

Accounts Payable	\$ 176,550
Designated Activities	\$ 224,495

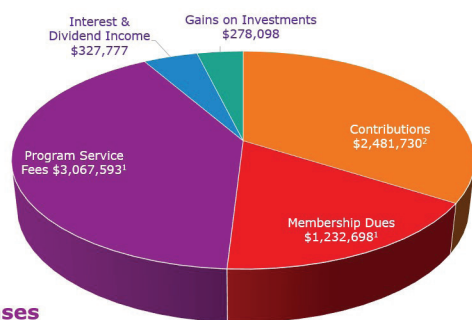
Total Liabilities \$ 401,045

Operations	\$ 1,548,191
Net Assets Without Donor	\$ 6,151,849
Restricted Net Assets	\$ 2,302,323

Total Net Assets \$10,002,363

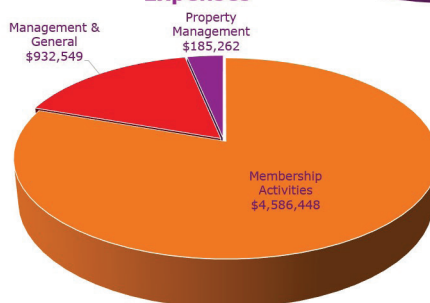
Total Liabilities & Net Assets \$10,403,408

Revenues



¹ Includes \$62,455 offsetting Membership Dues and \$94,304 to offset Program Service Fees.
² Includes \$2,201,866 in government loans.

Expenses



YOUTH DEVELOPMENT

From cradle to career, the Y provides all youth with the tools and resources they need to succeed in life.

CAMP
503 Kids
SUMMER DAY CAMP
From 18 Towns

CHILDCARE | 450
SCHOOL AGE | 182

\$208,000 in Program Scholarships

SOCIAL RESPONSIBILITY

2021 Partnerships with American Red Cross, ACME & local food banks

We are committed to inspiring a spirit of service by uniting individuals from all walks of life to participate in and work for positive social change.



COMMUNITY ACTION

234 Pints of Blood Collected
702 Lives Saved
90 Flu Shots Given
300 Cans Donated

800 Coats Distributed
200 Holiday Gifts Collected
616 Food Boxes Distributed

CHRONIC DISEASE PROGRAMS
140 PARTICIPANTS:

- LiveSTRONG®
- One Step MS Program
- Cardiac Care
- Maintenace Program
- Enhance Arthritis Program
- Diabetes Prevention Program
- Blood Pressure Self-Monitoring Program

Our Y offers youth and adult programs that empower them to become their best selves by offering instruction and support.

MEMBERS | 6,623
3,879 | Local Families
271 | Senior Neighbors

Swim Safety Lessons | 488
Swim Lesson Recipients | 1,371

IMPACT OF ANNUAL CAMPAIGN DONATIONS



giving matters

\$94,000 of our scholarship funding went directly to providing local youth with safe, reliable childcare, camp and afterschool programming.

HEALTHY LIVING

IMPACT

DIAMOND LEVEL \$2500 +

ACV Auctions
 Allied Management Solutions, Inc.
 Berton Holley Trust
 Camp Carnival 2021
 Jim & Niecy Chambers
 Coughlin, Mildidge & Garland
 Frederic W. Cook & Co. Inc.
 Barbara Girz & Bruce Mintz
 David Gniewek
 Joseph Hession & Halley O'Brien
 Georgiann Hook
 KCMB Consulting LLC
 Jay & Mandy Kiely
 Greg & Jamie Pizzano
 Tom & Deanne Pownall
 In Memory of Ray & Cheryl Marier
 Alex & Meghan Martinez
 Dave & Kim Maute
 Mike & Neisa Maute
 Joff & Cath Mitchell
 M&T Bank
 Jim & Anne Patracoulla
 Peapack-Gladstone Bank
 John & Rose Marie Powers
 Saint Claire's Health
 Sunrise Senior Living
 Fred & Julia Radulic
 Toyota of Hackensack
 The Troisi Family
 Van Splinter Family

PLATINUM LEVEL \$1000 to \$2499

Louis F. & Reberta C. Albright
 Foundation
 Scott Baldassano
 Benjamin Moore
 Glenn Bodow
 Tom & Marilyn Brackin
 Flora Brohpy
 Jim & Carolyn Carrazza
 Rich Coll
 Rich Cook and Dolores
 Eckert-Cook
 Courgar Aquatic Team
 Linda Glavin
 In Memory of Kris Joganow
 Gary & Marianne Lomauro
 Kevin & Cory Lynk
 The Marino Family
 Jim & Carrie McCrudden
 Bill & Katie McKoy
 Melissa & Bob Muilenburg
 Thomas & Allison Rankin
 The Shertzer Family
 Joseph Spinella
 John Stenson & Barbara Gniewek
 Rick and Jeannie Stillman
 Takeda
 Titan Energy New England Inc.
 Bridgid & Justin Walsh
 Robert and Lauren Yarmula

GOLD LEVEL \$500 to \$999

Actives International, LLC
 Karen Arakelian
 Darrin Anderson
 Becton, Dickinson and Company
 Bednar Landscaping
 Kevin Beisswenger
 Rich Burke
 John Cafasso
 Alisha Carrazza & Sean
 McCrudden
 Tom Dean
 Joe & Jennifer DiPompeo
 Scott & Vickie Dixon
 Denise & Neil Dunchus
 Edison Properties Newark
 Foundation

Bob & Susan Elko
 Dave & Diane Fulton
 Joseph Gazdalski
 GEO III Electrical
 Frank Giarratano
 Sarina Grodofsky
 Brian & Cortney Hann
 Mark & Shari Hoffman
 Ron Hook Jr.
 Eric & Meghan Howell
 Mamoun & Susan Hussein
 Betsey & Demi Lappas
 Chris Larkin
 William & Joyce Leuchten
 The Lischin Family
 Madison Area YMCA
 Leona Maute
 Brad Muniz
 Bill & Laura Olderman
 Meg Olenowski
 Jim & Jane Plaisted
 Qualserv Imports
 Aniceto & Susan Rivera
 Joseph Sciabica
 Jason Seely
 The Shappell Family
 Mark Shearman & Linda Bohrer
 Sisters
 Peter & Tara Speer
 The Terhune Family
 Dick & Bev Van Duyne
 Rob & Caitlin Ward
 Kathy Wu

SILVER LEVEL \$250 to \$499

1st Rate Title & Settlement
 Services
 Carl & Maureen Blum
 Bristol-Myers Squibb Foundation
 The Burke & Colon Family
 California Beach Hut
 Andy Casiano
 Chiesa Shahinian & Giantomasi PC
 Arthur Clarke
 Delta Dental
 David Drolling
 Patrick Fisher
 The Fitness Resource
 Farrell & Marie Flannery
 James Gallagher
 Dr. Rose M. Gil
 James Hirschfeld
 Tom & Deanna Holland
 William R. Hook
 Tess & Vincent James
 The Jastrzab Family
 Tim Jung
 Randi & Jeffrey Kaufmann
 Chuck Kohaut Jr.
 Barbara Kogen
 Karen & Anthony LaRocco
 Chiara Lemee
 David & Cheryl Lowe
 Gary Marini
 Medtronics
 Merch Pros
 Jordan Mintz
 Richard & Hannah Mutterperl
 Richard Schey
 Andy Schrettner
 John & Jennifer Sentiwany
 Sobel Co
 Squire Painting & Landscaping
 Rinaldi Financial Services
 Glenn & Denise Runne
 The Vujic Family
 Karina & Henry Walentowicz
 Robert & Rosemary Wall
 Nelson Wu

BRONZE LEVEL \$100 to \$249

A.J. Construction & Property
 Management LLC
 Mark Abate
 Mike & Patty Ambrosi
 AmeriSource Realty Network
 Anserve Inc.
 Roger Bailey
 Bagel City Grille
 Chris & Megan Barchetto
 Greg & Peggy Benson
 Dave Berrier
 Bevacqua's Reservoir Tavern
 James Borbas
 Beverly Brennan
 Cheryl Brenner
 Jeff & Rachel Briden
 Shannon & Ovidiu Bujoreanu
 Susan Byrne
 Cahayla-Wynne Family
 Patrick & Diane Calello
 Cameron Carrazza
 Deanna Carrazza
 Casha and Casha
 Bill Coll
 Columbia Inn
 Commercial Industrial Acoustics
 Chris Condon
 Derek Crew
 Melissa Daken
 Dash of Thyme
 Jamie D'Aloia
 Ashley & Michael Devers
 Steven & Lauren Dinapoli
 Anastasia Ferrante & Laurence
 Badalamenti
 Fino Electric
 Gajewski Family
 Bill Gascoige
 Gourmet Cafe
 Dan & Cindi Happer
 Linda & Mark Hiler
 Kathleen & Peter Holmberg
 Angelo & Susan Intile
 Malvin Janal
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 Rev. Harold Johnson
 John & Mimi Kaplan
 Kelly Kehoe
 Kearns Duffy & Vaccaro, P.C.
 Chuck Kohaut III
 Ernest Lamour
 Brinley Larkin
 Thomas Larkin
 Rosemary Linder Day
 Kathy Madden
 Feeroz Maqsudi
 Matta Donna
 The McElduff Family
 Metro Pet
 Ursula Michalowicz
 Missionary Sisters of the
 Immaculate Conception
 Mom, Dad & Melissa
 Osamu Nakayama
 Matthew Negron
 NJM Insurance
 George & Jean Papendick
 Pasquale's Pizza
 Michelle & Jeff Perry
 Richards & Summers Inc.
 Jamie Rodgers
 Stan Rydz
 Stephen & Cynthia Shaw
 Mike Stanzilis
 Scott Stoveken
 Tabor Pizza
 In Memory of Harry Taylor
 Thatcher McGhee's

The Pasta Shop
 Jill Treweeke
 Steve & Laurie Vittorio
 Joseph Wargo
 Lisa Webb

CONTRIBUTOR LEVEL \$99 and under

ACME Give Back Where It Counts
 Shujaat Ali
 Amazon Smile
 Sharon Atkins
 Marina Barbarisi
 Anne Brown
 Dan Cassidy
 Dana Cestone
 Yannick Croiger
 Michelle Cromwell
 Mary-Jane Dachowitz
 Sante D'Emidio
 Germaine Digan
 Steve Forte
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 Victoria Zjawin

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